

## Horizon Farmer Outreach Form

Date

Producer Name(s)

Permission to share information with the Vermont Farm Viability Program (2 staff only - Calley & Liz)

Permission to share location on a map (farm name will be kept anonymous).

Permission to share location and farm name on a map

Permission to share location and farm name on a map, along with sharing other information with processors via a farmer listing

How many cows being milked?

What is the makeup of your herd?

% Holstein/Jersey/Cross/Other

How many lbs of milk shipped annually?

% protein (2020 average)

% butter fat (2020 average)

Average Somatic Cell Count (for the last 3 months)

Average PI count (for the last 3 months)

Coop membership or direct contract with Horizon?

Is your farm accessible by tractor trailer for milk pick-up?

What type of housing do you have?

What type of milking system do you have?

Current feed types?

Select an option (Dry hay, haylage, baleage, corn silage)

Would you be interested and able to modify your feed program if that was needed by a processor?

Do you have any interest/potential in converting to 100% grass-fed production?

(check yes even for a soft maybe)

If yes:

How many acres of grazeable land within walking distance of the milking facility?

Is there land that you hay adjacent to your pasture that could be grazed with more fencing?

How many pounds of grain currently feeding?

Is a significant amount of forage bought-in in a typical year?

Do you have any other existing enterprises and/or ideas for other enterprises that you are pursuing?

What potential financing needs might you have during the upcoming transition (if a transition is needed)?

Do you have a succession plan/identified successor on your farm?

Is your farm conserved?

Do you need any support or have any outstanding questions on your new Horizon Contract?

Have you signed and returned your new contract yet?

Have you ever been in the Farm Viability Program?

Do you have any business planning and/or technical assistance needs right now? Would you like a call/visit from a Farm Viability service provider?

Any other relevant notes

(For our own internal use)